

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 OCTOBER 2011

Company No. 00092343 (England and Wales)

CONTENTS

PAGE

| | |
|-------------|--|
| (1) | Company Information |
| (2) – (7) | Directors' Report |
| (8) – (10) | Directors' Remuneration Report |
| (11) | Directors' Responsibilities in the Preparation of the Financial Statements |
| (12) – (13) | Independent Auditor's Report |
| (14) | Profit and Loss Account |
| (15) | Balance Sheet |
| (16) | Cash Flow Statement |
| (17) – (19) | Accounting Policies |
| (20) – (27) | Notes to the Financial Statements |

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

COMPANY INFORMATION

Directors: Desmond Bloom Executive Chairman
Oliver Fattal
Kevin Jackson
Richard Woodbridge
Valerie Beeny

Secretary: Valerie Beeny

Company Number: 00092343 (England and Wales)

Registered Office: 54 Westcombe Hill
Greenwich
London
SE10 0LR

Auditors: Baker Tilly UK Audit LLP
Statutory Auditor
Chartered Accountants
25 Farringdon Street
London
EC4A 4AB

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 2011

The Directors' submit their report and the financial statements of C.A. Sperati (The Special Agency) P.L.C. for the year ended 31 October 2011.

PRINCIPAL ACTIVITIES

The principal activity of the company during the year was to trade as Button and Trimming Merchants.

REVIEW OF THE BUSINESS AND ANALYSIS USING KEY PERFORMANCE INDICATORS

The Company has had a further disappointing year with turnover falling from £360,032 in the previous year to £260,101 this year.

The full years' pre tax loss was £367,137 and after tax was £366,743. At the half year in April 2011 we reported a loss of £84,968 after tax and £84,968 before tax. Trading conditions remain extremely challenging but new management is now taking firm action to improve the performance of the company.

Within these results the directors took a decision to write down the stock valuation by £144,721 at the end of the year after a thorough appraisal of the resale value of the stock following a change in the customer base during the year and a review of the direction of the business as set out below in future developments.

The cash position at the end of the year fell to £204,237 however the cash flow reduction is being addressed by the directors and increased sales focus on new client wins in 2011 and 2012 is already starting to slow down the reduction in cash. The orderbook is strengthening and the short term outlook is very encouraging.

POLICY ON PAYMENT OF SUPPLIERS

The Company does not have a fixed policy on paying creditors and will be dealt with as appropriate on a case by case basis.

The Company's policy is to agree terms of payment with suppliers and abide by those terms subject to timely submission of acceptable invoices. Where prompt payment settlement discount is available it is the Company's policy to settle accounts whenever possible within the discount period.

At the year end, the amounts owing to trade creditors represented an average of 64 days supplies (2010 : 43 days). Although this has increased, the company has not exceeded any credit terms offered by suppliers.

RISK MANAGEMENT

Apart from purchasing Standard Life shares at flotation, at a beneficial rate, it is, and has been throughout the period under review, the Company's policy not to trade in financial instruments.

The Company's policy is to maximise the after tax return on cash deposits, to take all discounts available from the settlement of financial liabilities and to offer settlement discounts that result in the early payment of financial assets, thus minimising credit risk. The Company has little exposure to cash flow, liquidity and price risk.

The Company's principal risk is its' exposure to credit risk through its trade debtors and bank deposits. It is also exposed to foreign currency risk as the majority of trade creditors are denominated in US Dollars or Euros. See note 20 for details of how this risk is managed.

RESULTS AND DIVIDENDS

The trading loss for the year after taxation was £366,743 (2010 : £97,892).

No dividend is proposed for the year ended 31 October 2011.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2011

DIRECTORS

The following directors have held office since 1 November 2010.

| | | |
|-----------------|------------------------|--|
| D L Bloom | Executive Chairman | (Appointed 23.03.2011) |
| J B A Alexander | Non-Executive Chairman | (Resigned 23.03.2011) |
| B Bloom | Executive | (Appointed 23.03.2011/Resigned 25.01.2012) |
| O Fattal | Executive | (Appointed 23.03.2011) |
| A J Lilley | Managing Director | (Dismissed 23.11.2011) |
| V Beeny | Executive | |
| K Jackson | Executive | (Appointed 16.11.2011) |
| R Woodbridge | Finance Director | (Appointed 25.01.2012) |

In accordance with the company's Articles of Association, O Fattal retires by rotation and, being eligible, offers himself for re-election.

DIRECTORS' INTEREST IN SHARES AND DEBENTURES

Directors' interests in the shares of the company, including family interests, were as follows:

| | At 31 October 2011 Ordinary Shares of 50p each | At 1 November 2010 Ordinary Shares of 50p each |
|-------------|--|--|
| D L Bloom | 2,000 | - |
| B Bloom | 7,200 | - |
| Mrs B Bloom | 6,700 | - |
| O Fattal | 14,000 | - |
| A Lilley | 180 | 160 |
| V Beeny | 180 | 160 |

No Director has any non beneficial interest in the shares of the company.

No significant contracts existed during or at the end of the financial year in which any of the Directors were, or are, materially interested. Also, there have been no changes in directors' interests since the year end.

SUBSTANTIAL SHAREHOLDINGS

According to notifications received, the following persons held 3% or more of the company's Issued Share Capital on 1 February 2012.

| | Number of Ordinary Shares of 50p each | Percentage of Issued Share Capital |
|--------------------------|--|---------------------------------------|
| J B Alexander | 16,484 | 16.48% |
| Mrs A Nash | 16,484 | 16.48% |
| Barnard Nominees Limited | 14,384 | 14.38% |
| O Fattal | 14,000 | 14.00% |
| B Bloom | 7,200 | 7.20% |
| Mrs B Bloom | 6,700 | 6.70% |
| Gift Fund Securities | 6,922 | 6.92% |

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011**

ENVIRONMENTAL MATTERS

Whilst the Company has little impact on the environment, it realises that caring for the environment is now almost a prerequisite for business and endeavours to continue being aware of its station, particularly on any local issues.

The Company aims to conserve resources by reducing waste and recycling materials wherever possible, appropriate and financially practical and to comply with environmental legislation and continue with the effective use of electricity, oil and water, currently undertaken on a daily basis.

The Environmental Committee consists of two people. They continue to monitor and review the company's current circumstances, keeping the company up to date with any new regulations, legislation, and other codes of practice within our trade.

EMPLOYEES SOCIAL AND COMMUNITY ISSUES

These two reviews are not shown in this report.

CORPORATE GOVERNANCE

The Company has not fully complied with corporate governance guidelines. It continues to ensure that it conducts its activities to the highest standards of honesty, integrity and openness. Copies of the UK Corporate Governance Code, to which the company is subject, are available from www.frc.org.uk.

THE BOARD OF DIRECTORS

The Board comprises 5 Executive Directors who meet on a regular basis. It has reserved for its consideration and approval the Company's strategy, major items of capital expenditure and material contracts. In view of the Company's size and the close involvement of the Executive Directors, informal discussions and consultation provides effective control over the day to day running of the Company.

In the furtherance of their duties and responsibilities, the Directors take as deemed necessary independent legal, accounting and other professional advice at the Company's expense.

DIRECTORS BIOGRAPHIES

D L Bloom

Mr Bloom is aged 65. He was appointed as chairman and managing director of Dwyer Plc, a commercial property investment company listed on the London and Dublin stock exchanges in 1985. At that time the company had assets of approximately £120,000. During the period of his chairmanship until 1992 the assets of the Company rose to approximately £100m and the share price rose from 6p to 405p.

In 1992 Desmond Bloom was appointed as chairman and managing director of Premier Land Plc, a commercial property investment company listed on the London Stock Exchange. The Company then had assets of approximately £500,000. During his tenure as chairman until 1997 the assets of the company increased to approximately £117m and the share price rose from 5p to 95p (adjusted for consolidation).

In 1996 Desmond Bloom was involved in the establishment of a Zurich-based property investment fund, Belinvest Realty Fund Limited ("Belinvest"), which raised approximately US\$200 million and was listed on the Dublin Stock Exchange. Belinvest invested in the shares of quoted property companies on a worldwide basis. Desmond Bloom served as both a director and a property adviser to Belinvest. In 1999 Belinvest was wound up and funds (including a surplus on their initial investment) were returned to investors.

In 1998 Desmond Bloom joined Manx & Overseas Plc, a commercial property investment Company quoted on AIM, as chairman and managing director. Desmond Bloom was a non-executive director of Eurocity Properties between 2000 and 2002 and managing director of Hemisphere Properties, which he incorporated in 2001 and which became an AIM quoted Company in 2003. He resigned in June 2005.

In 2006 he incorporated Equable Properties Plc which was subsequently dissolved. He has more recently been engaged on a range of activities conducted through private companies.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2011

V Beeny

Miss Beeny is aged 58. She has worked for C A Sperati (T.S.A.) P.L.C. since joining the Company in 1969. She became Company Secretary in 2002 and joined the Board of Directors in September 2005.

R Woodbridge

Mr Woodbridge BA Hons (Accountancy and Finance), CIMA is aged 39. Following periods with Lloyds TSB and BT, Mr Woodbridge has over recent years provided finance directorate services to a range of small companies.

O Fattal

Mr Fattal is aged 29. After leaving school around 2001 Mr Oliver Fattal worked in the personal training business based at the famous Chelsea Harbour club in London.

Oliver Fattal's family has been successfully involved in the property industry for many years, and with family support he decided to become involved in the property industry. After a learning period working for commercial property agency Tuckerman in Victoria, followed by a period with Rickman Property agents in Kensington, he started to acquire commercial and residential properties and has built up a private portfolio.

Mr K D G Jackson

Mr Jackson. B.Sc (Hons) Civil Engineering. Mr Jackson is aged 55. He is an experienced property professional with significant commercial knowledge in acquisition, development, management and funding and has extensive knowledge of hotel, residential and commercial development having completed over 250 projects.

Kevin Jackson is a partner and owner of Chesterford Properties Limited. (Chesterford LLP and Cuthbert LLP) which is a development/investment company. Chesterford have completed some £100m of hotel projects for Travelodge, Whitbread and Accor. He previously worked as Property Director for Travelodge (Main Board Director) where he was part of the successful Permira acquisition team that acquired Travelodge and Little Chef in a £750m buy out from Compass Plc.

Mr Jackson has also served prior as Property Director for Compass Plc managing a portfolio of some 800 properties, and previously Property Development Manager for Granada Plc.

REPORTING AND CONTROLS

The Board is fully aware of its duty to present a balanced and understandable assessment of the Company's position.

Detailed reviews of Cash Balances, Debtor Balances and Liabilities are regularly carried out which provides for an effective system of internal control and ensures that a going concern state of affairs will prevail.

The Board has discussions with the Auditors during the year which has been seen in the past as obviating the need for an Audit Committee to be specifically appointed, however in the light of the UK Corporate Governance Code this matter is kept under review. This leads to non-compliance with the Disclosure and Transparency Rules section 7.1 and the UK Corporate Governance Code sections C3.1-3.6, as there is no audit committee.

The Board's specific responsibilities for reporting to Shareholders and the Assets of the Company are set out on Page 11.

The financial reporting process is outsourced.

There is currently no internal audit function as this is not deemed necessary due to the size and nature of organisation.

The directors have reviewed the companies system of internal controls and consider them to be adequate for the size and complexity of the business.

COMPANY RULES FOR APPOINTMENT AND REPLACEMENT OF DIRECTORS

The appointment and removal of directors is governed by the company's Memorandum and Articles of Association. It is intended to update the Memorandum and Articles during 2012.

DIRECTORS POWERS AT YEAR END TO ISSUE OR BUY BACK SHARES

There are currently no powers given to the directors to issue or buy back shares, other than general powers conferred through the Companies Act.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011**

BOARD MEETINGS AND ATTENDANCE

The directors' met regularly during the financial year 2010/2011.

| <u>Director</u> | <u>Board Meetings</u> |
|-----------------|-----------------------|
| D L Bloom | 6 |
| B Bloom | 3 |
| O Fattal | 4 |
| J Alexander | 2 |
| A J Lilley | 14 |
| V Beeny | 14 |

A J Lilley and V Beeny had 10 further meetings, of which records have been kept.

SHARE CAPITAL

The Company only has one class of share, as disclosed in note 15 to the accounts. There are no securities carrying special rights or any voting right restrictions on any shares in the company.

STATEMENT OF COMPLIANCE WITH THE UK CORPORATE GOVERNANCE CODE

The Company has not been fully compliant during the year. The directors acknowledge this and keep the matter under consideration. Although there are a number of areas where the company does not comply with the guidelines set out in corporate governance code, the directors are satisfied that the levels of control and mandate management are to high standards and commensurate with the size of the company.

The main areas of non compliance are as follows:-

- Code Provision A.1.3 – The company does not have appropriate insurance cover in respect of legal action against its directors.
- Code Provision A.3.1 – the chairman was not independent on appointment.
- Code Provisions A.4.1, 4.2 and 4.3 – the company does not have any independent non-executive directors where the code requires a minimum of 2.
- Code Provisions B.1.2, 2.1, 2.2, 2.3, 2.4, 3.1, 3.2, and 7.2 – the company does not have any independent non-executive directors where the code requires a minimum of 2. As a result the company does not have a nomination committee for board appointments or recommendations to the board.
- Code Provision B.6.1 and 6.3 – the board does not state in the annual report how performance evaluation of the board, its committees and its individual directors has been conducted, and there are no non-executive directors to evaluate the performance of the chairman.
- Code Provision B.7.1 – all directors are not subject to election by shareholders at the first AGM after their appointment.
- Code Provisions C.3.1, 3.2, 3.3, 3.4, 3.5, and 3.6 – the company does not have any independent non-executive directors where the code requires a minimum of 2 and as a result has not formed an audit committee.
- Code Provisions D.1.3, 1.4, 2.1, 2.2, and 2.3 – the company does not have independent non-executive directors where the code requires a minimum of 2 and as a result has not formed a remuneration committee or a remuneration policy for non-executive directors.
- Code Provision E.1.1 and 1.2 – the company does not comply with the requirements as it does not have any non-executive directors.
- Code Provision E2.3 – in the absence of a remuneration or audit committee the chairman cannot arrange for members of these committees to be available at the AGM to answer questions for shareholders.

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011**

GOING CONCERN

Management changes have recently been made which it is hoped will reduce losses, increase turnover and return the company to profits. A revised forecast for the year to 31st March 2013 has been made and the directors are confident the company will continue trading as a going concern for at least another year.

The company still had a strong cash position at the end of the year and the directors are looking to significantly slow down the rate that the cash is reducing and return the company close to a breakeven position in the coming year. There has been an upturn in sales volumes since the end of the year as well as the orderbook strengthening which is the direct result of sales focus on winning new clients.

If in the unlikely event the losses continue for a further sustained period, the directors will consider all options to stem the losses. The chairman is also willing to fund the company with an interest free loan of £100,000 should the need arise in the coming year.

The directors, after due consideration and including the above, are satisfied that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the directors continued to adopt the going concern basis in the preparation of the accounts.

FUTURE DEVELOPMENTS

The Company has an ongoing project of seeking new clients and markets in an attempt to establish a broader client base. The new management is addressing this with vigour.

Trading currently continues to be challenging, but there are indications of improvement.

The directors are of the opinion that the existing business has limited potential and are therefore considering diversifying into other business activities.

INVESTOR RELATIONS

The Company is committed to the development of open and effective communications with all of its shareholders. Shareholders are welcome to meet or speak with directors at anytime. Contact the company for further information.

FIXED ASSETS

The changes in fixed assets during the year are explained in note 9 to the financial statements.

An updated valuation of the freehold property has not been undertaken. The directors believe the property is worth in excess of the book value of £40,506 (2010 £41,576).

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

AUDITORS

A resolution to re-appoint Baker Tilly UK Audit LLP as auditors of the Company will be put to the members at the Annual General Meeting.

By order of the Board

DL BLOOM
DIRECTOR

29 February 2012

**DIRECTORS' REMUNERATION REPORT
FOR THE YEAR ENDED 31 OCTOBER 2011**

REMUNERATION COMMITTEE

The Directors appointed during 2011 have not drawn salaries but have been paid for consultancy services. There is not currently a remuneration committee since the members of the remuneration committee left the business. Mr J Alexander resigned as chairman on 23.03.2011 and Mr A J Lilley was dismissed on 23.11.2011. Therefore a remuneration committee has not been in place since 23.03.2011. It is envisaged that a remuneration committee will be formed during 2012.

REMUNERATION POLICY

The Company's policy is to retain and motivate its staff with rewards linked to performance, results and the interest of shareholders. The basic salary element of remuneration is set in relation to responsibilities, length of service and contribution to the Company's activities. Bonus awards are assessed annually taking into account the Company results.

SHARE OPTIONS (Auditable)

No share option scheme is provided nor is any long term incentive scheme in place.

DIRECTORS' PENSIONS (Auditable)

The Company provides a defined contribution and fully insured pension scheme which provides for a pension entitlement at the age of 65.

Pension benefits (representing contributions payable for the year) earned by the directors currently within the Company's scheme are detailed on page 10.

No dependent pensions or benefits are provided. Pension increases after retirement are not specifically guaranteed.

Members of the scheme have the opportunity to pay additional voluntary contributions. Neither the Members Contributions nor the resulting benefits are included in the above mentioned table.

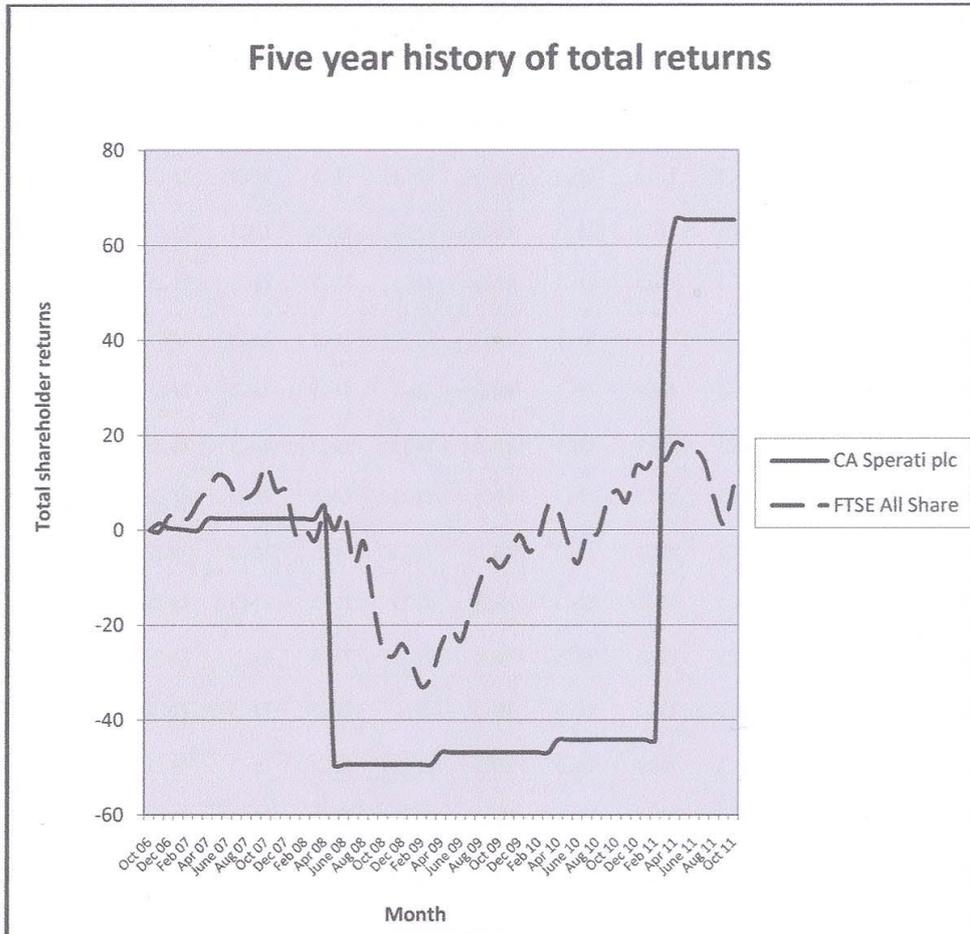
SERVICE CONTRACTS

It is the Company's policy that all employees, directors included, have contracts with an indefinite term with one month's notice. The Company will review this position at such time as it becomes necessary and appropriate.

PERFORMANCE GRAPH

The following graph shows the Company's performance measured by total shareholder return, compared with the performance of the FTSE All Share Index also measured by shareholder return which has been selected by the Board as being the most appropriate measure as no readily identifiable benchmark group of companies exist.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.



C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**DIRECTORS' REMUNERATION REPORT (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011**

DIRECTORS REMUNERATION (Auditable)

| | Salary | Benefits | Bonus | Fees | Pension | 2011 | 2010 |
|------------|---------------|-----------------|--------------|-------------|----------------|---------------|---------------|
| | £ | £ | £ | £ | £ | Total | Total |
| | | | | | | £ | £ |
| V Beeny | 34,068 | 950 | - | 50 | 3,148 | 38,216 | 36,309 |
| A J Lilley | 49,209 | 680 | - | 50 | 4,035 | 53,974 | 51,423 |
| | <u>83,277</u> | <u>1,630</u> | <u>-</u> | <u>100</u> | <u>7,183</u> | <u>92,190</u> | <u>87,732</u> |
| | ===== | ===== | ===== | ===== | ===== | ===== | ===== |

The benefits amounts of £950 and £680 relate only to medical insurance.

In addition to the above £29,000 (2010: nil) was paid to Mr B Bloom and £12,224 (2010: nil) to Mr D L Bloom for consultancy services in relation to performing services as directors.

RELATED PARTY TRANSACTIONS

The following dividends were received by directors during the financial year in relation to their shareholdings in the Company.

| | 2011 | 2010 |
|-----------------|-------------|-------------|
| | £ | £ |
| J B A Alexander | NIL | 7,859 |
| V Beeny | NIL | 40 |
| A J Lilley | NIL | 40 |

In addition during the year a car was sold to Mr A J Lilley for the sum of £200 (2012: nil). The company incurred a loss on disposal of £345 (2010: nil).

During the year loans were made available to Mr A J Lilley on an interest free basis. The amount outstanding at October 31st 2011 was nil (2010: nil). The maximum outstanding in the year was £5,756 (2010: £5,030).

This report was approved by the board of directors and authorised for issue on 29 February, 2012 and signed on its behalf by:

DL BLOOM
DIRECTOR

29 February 2012

**DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

The directors are responsible for preparing the Directors' Report, the Directors' Remuneration Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss the company for that period.

In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and accounting estimates that are reasonable and prudent;
- c. state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements and the Directors' Remuneration Report comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' statement pursuant to the Disclosure and Transparency Rules

Each of the directors, whose names and functions are listed in the Directors' Report confirm that, to the best of each person's knowledge:

- a. the financial statements, prepared in accordance with United Kingdom Generally Accepted Accounting Practice, give a true and fair view of the assets, liabilities, financial position and loss of the company; and
- b. the Directors' Report contained in the Annual Report includes a fair review of the development and performance of the business and the position of the company together with a description of the principal risks and uncertainties that it faces.

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.**

We have audited the financial statements on pages 14 to 27. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As more fully explained in the Directors' Responsibilities Statement set out on page 11 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 October 2011 and of its loss for the year then ended; and
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in Accordance with the Companies Act 2006;
- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements;

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.**

Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Under the Listing Rules we are required to review:

- the directors' statement, set out on page 7, in relation to going concern;
- the part of the Corporate Governance Statement within the Directors Report relating to the company's compliance with the nine provisions of the UK Corporate Governance Code specified for our review; and
- certain elements of the report to shareholders by the Board on directors' remuneration.

EUAN BANKS (Senior Statutory Auditor)
For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor
Chartered Accountants
25 Farringdon Street
London
EC4A 4AB

29 February 2012

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 OCTOBER 2011**

| | <u>Notes</u> | <u>2011</u> | <u>2010</u> |
|---|--------------|------------------|------------------|
| | | <u>£</u> | <u>£</u> |
| TURNOVER | 1 | 260,101 | 360,032 |
| Cost of Sales | | (139,352) | (165,028) |
| Cost of Sales – exceptional | 22 | (144,721) | - |
| Total Cost of Sales | | <u>(284,073)</u> | <u>(165,028)</u> |
| Gross (Loss)/Profit | | (23,972) | 195,004 |
| Other Operating Expenses | 2 | <u>(346,723)</u> | <u>(307,828)</u> |
| OPERATING LOSS | | (370,695) | (112,824) |
| Other Income | 3 | <u>3,558</u> | <u>5,278</u> |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION | 4 | (367,137) | (107,546) |
| Taxation | 6 | <u>394</u> | <u>9,654</u> |
| LOSS ON ORDINARY ACTIVITIES AFTER TAXATION | | <u>(366,743)</u> | <u>(97,892)</u> |
| Loss per share – basic and fully diluted | 8 | <u>(366.7p)</u> | <u>(97.9p)</u> |

The operating loss for the year arises from the company's continuing operations.

No separate statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt within the Profit and Loss Account.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

BALANCE SHEET
AS AT 31 OCTOBER 2011

| | <u>Notes</u> | <u>2011</u> | <u>2010</u> |
|---------------------------------------|--------------|-------------|-------------|
| | | <u>£</u> | <u>£</u> |
| FIXED ASSETS | | | |
| Tangible Assets | 9 | 54,001 | 60,475 |
| CURRENT ASSETS | | | |
| Stocks | 10 | 72,951 | 231,111 |
| Debtors | 11 | 55,466 | 117,451 |
| Investment | 12 | 4,099 | 4,099 |
| Cash at Bank and in Hand | | 204,237 | 340,920 |
| | | 336,753 | 693,581 |
| CREDITORS: | | | |
| Amounts falling due within one year | 13 | (64,672) | (60,837) |
| NET CURRENT ASSETS | | 272,081 | 632,744 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 326,082 | 693,219 |
| PROVISION FOR LIABILITIES | 14 | (237) | (631) |
| NET ASSETS | | 325,845 | 692,588 |
| CAPITAL AND RESERVES | | | |
| Called up Share Capital | 15 | 50,000 | 50,000 |
| Revaluation Reserve | 16 | 22,128 | 22,128 |
| Profit and Loss Account | 17 | 253,717 | 620,460 |
| SHAREHOLDERS' FUNDS | 18 | 325,845 | 692,588 |

The financial statements on pages 14 to 27 were approved and authorised for Issue by the Board on 29 February 2012 and signed on its behalf by

D L Bloom

Executive Chairman

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 OCTOBER 2011**

| | <u>Notes</u> | <u>2011</u> | <u>2010</u> |
|--|--------------|------------------|-----------------|
| | | <u>£</u> | <u>£</u> |
| NET CASH OUTFLOW FROM OPERATING ACTIVITIES | 19a | (149,524) | (55,833) |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | | |
| Interest Received | | 3,286 | 5,037 |
| Dividends Received | | 256 | 241 |
| Interest Received – Corporation Tax | | 16 | - |
| Net cash inflow from returns on investments and servicing of finance | | <u>3,558</u> | <u>5,278</u> |
| TAXATION | | | |
| Corporation tax repayment/(paid) | | 9,594 | (4,669) |
| CAPITAL EXPENDITURE | | | |
| Purchase of fixed assets | | (787) | (1,396) |
| Sale of fixed assets | | 476 | 726 |
| Net cash outflow from capital expenditure | | <u>(311)</u> | <u>(670)</u> |
| EQUITY DIVIDENDS PAID | | - | (25,000) |
| DECREASE IN CASH | 19b | <u>(136,683)</u> | <u>(80,894)</u> |
| RECONCILIATION OF NET CASH FLOW TO MOVEMENT OF NET FUNDS | | | |
| | | <u>2011</u> | <u>2010</u> |
| | | <u>£</u> | <u>£</u> |
| Decrease in cash in year | | (136,683) | (80,894) |
| Movement in net funds | | <u>(136,683)</u> | <u>(80,894)</u> |
| Net funds at 1 November 2010 | 19b | 340,920 | 421,814 |
| Net funds at 31 October 2011 | 19b | <u>204,237</u> | <u>340,920</u> |

**ACCOUNTING POLICIES
FOR THE YEAR ENDED 31 OCTOBER 2011**

BASIS OF ACCOUNTING

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention except for freehold land and buildings which are stated at their historic revalued amounts as detailed below, and in accordance with Companies Act 2006.

The financial statements have been prepared on a consistent basis with prior years.

Listed companies are required to present consolidated financial statements prepared in accordance with International Financial Reporting Standards. However, it is optional as to whether individual company accounts are presented in accordance with International Financial Reporting Standards or UK Generally Accepted Accounting Practice and the company elects to present its financial statements in accordance with UK Generally Accepted Accounting Practice.

TANGIBLE FIXED ASSETS

Depreciation is provided on all tangible fixed assets other than freehold land at rates calculated to write each asset down to its estimated residual value, over their expected useful life, as follows:

| | |
|----------------------------------|-------------------------|
| Freehold Properties | 2% on valuation |
| Fixtures, Fittings and Equipment | 33% on reducing balance |
| Motor Vehicles | 25% on reducing balance |

The accounting estimate for the depreciation of Fixtures, Fittings and Equipment has changed from 20% reducing balance to 33% reducing balance during the year, as this is felt to more accurately reflect the consumption of economic benefit arising from the use of the asset. The effect of this on the results for the current period is to increase the depreciation charge for the year by £1,162.

REVALUATION OF PROPERTIES

The freehold property was professionally valued on an existing use open market value basis, in accordance with the Statement of Assets Valuation Practice No. 4 and the Guidance Notes of the Royal Institution of Chartered Surveyors. On adoption of FRS 15 the company followed the transitional provisions to retain the book value of land and buildings which were revalued in 1979 by Messrs Hindwood Clarke & Esplin Limited, Chartered Surveyors. These values are retained subject to the requirement to test assets for impairment in accordance with FRS 11.

STOCKS

Stocks are valued at the lower of cost and net realisable value. Cost is based on the average cost of purchase of stock held. Net realisable value is based upon estimated selling prices less further costs expected to be incurred to completion and disposal. Provision is made for slow moving items.

FOREIGN CURRENCY

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the Balance Sheet date. Transactions in foreign currencies have been recorded at the rate of exchange ruling at the date of the transaction. All differences are taken to the profit and loss account.

**ACCOUNTING POLICIES (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011**

TAXATION

The tax expense represents the sum of the tax currently payable or recoverable together with deferred tax.

The tax currently recoverable is based on taxable loss for the year. Taxable loss differs from net loss as reported in the Profit and Loss Account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Corporation Tax recoverable is calculated by using tax rates that have been enacted or substantively enacted by the balance sheet date.

DEFERRED TAXATION

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred taxation is recognised in the Statement of Total Recognised Gains and Losses on revaluations where at the balance sheet date there is an agreement to sell the asset.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

PENSIONS CONTRIBUTIONS

The Company provides a fully insured defined contribution pension scheme. Premiums payable for the year are charged in the profit and loss account.

TURNOVER

Turnover represents the fair value of the consideration received or receivable for goods in the ordinary course of business, and is stated net value added tax. Turnover is recognised on despatch of the goods to the customer.

GOING CONCERN

Management changes have recently been made which it is hoped will reduce losses, increase turnover and return the company to profits. A revised forecast for the year to 31st March 2013 has been made and the directors are confident the company will continue trading as a going concern for at least another year.

The company still had a strong cash position at the end of the year and the directors are looking to significantly slow down the rate that the cash is reducing and return the company close to a breakeven position in the coming year. There has been an upturn in sales volumes since the end of the year as well as the orderbook strengthening which is the direct result of sales focus on winning new clients.

If in the unlikely event the losses continue for a further sustained period, the directors will consider all options to stem the losses. The chairman is also willing to fund the company with an interest free loan of £100,000 should the need arise in the coming year.

The directors, after due consideration and including the above, are satisfied that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the directors continued to adopt the going concern basis in the preparation of the accounts.

ACCOUNTING POLICIES (CONTINUED)
FOR THE YEAR ENDED 31 OCTOBER 2011

FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised on the company's balance sheet when the Company has become a party to the contractual provisions of the instrument.

| | |
|------------------------------|---|
| Trade debtors | <p>Trade debtors are classified as loans and receivables and are initially recognised at fair value then amortised cost. They do not carry any interest.</p> <p>An allowance is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of trade. The amount of the allowance is the difference between the carrying amount of the trade debtor and the estimated future cash flows and is recognised in the profit and loss account.</p> |
| Investments | <p>Investments are recognised and derecognised on a trade date where a purchase or sale of an investment is under a contract whose terms require delivery of the investment within the time frame established by the market concerned, and are initially measured at cost, including transaction costs.</p> <p>Current asset investments are stated at the lower of cost and net realisable value.</p> |
| Trade creditors and accruals | <p>Trade creditors are not interest bearing are stated at their nominal value in the currency they are denominated in. Accruals relating to contractual obligations to pay for services already received are recognised on the balance sheet in line with the matching and accruals concepts.</p> |
| Cash at bank and in hand | <p>Cash deposits are recognised and stated at their nominal value.</p> |
| Equity instruments | <p>Equity instruments issued by the company are recorded at the fair value of the proceeds received, net of direct issue costs.</p> |
| Liquid resources | <p>Liquid resources are money market term resources which are immediately available without financial penalty.</p> |

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011

1. **TURNOVER AND LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION**

The Company's turnover and loss were all derived from its principal activity undertaken in the United Kingdom, to which all net assets also relate.

2. **OTHER OPERATING EXPENSES (NET)**

| | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| | <u>£</u> | <u>£</u> |

| | | |
|--|---------|---------|
| Distribution costs and administration expenses | 346,723 | 307,828 |
| | ===== | ===== |

3. **OTHER INCOME**

| | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| | <u>£</u> | <u>£</u> |

| | | |
|-------------------------------------|-------|-------|
| Interest Received – Corporation Tax | 16 | - |
| Bank Interest Receivable | 3,286 | 5,037 |
| Dividends Receivable | 256 | 241 |
| | ----- | ----- |
| | 3,558 | 5,278 |
| | ===== | ===== |

4. **LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION**

| | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| | <u>£</u> | <u>£</u> |

Loss on ordinary activities before taxation is stated after charging:

Depreciation and amounts written off tangible fixed assets:

Charge for the year:

| | | |
|--|--------|--------|
| Owned assets | 6,488 | 6,726 |
| Loss on foreign exchange transactions | 1,102 | 1,163 |
| Auditor's remuneration | | |
| Statutory audit services – current auditor | 26,065 | 19,950 |
| Loss on disposals of fixed assets | 297 | - |
| | ===== | ===== |

5. **EMPLOYEES**

| | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| | <u>No.</u> | <u>No.</u> |

The average monthly number of persons (including directors) employed by the company during the year was:

| | | |
|--------------------------|-------|-------|
| Office Management | 3 | 4 |
| Selling and Distribution | 3 | 3 |
| | ----- | ----- |
| | 6 | 7 |
| | ===== | ===== |

| | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| | <u>£</u> | <u>£</u> |

Staff Costs for the above persons:

| | | |
|---|---------|---------|
| Wages and salaries | 165,353 | 168,896 |
| Social security costs | 16,123 | 16,255 |
| Other pension costs – defined contribution scheme | 9,646 | 8,880 |
| | ----- | ----- |
| | 191,122 | 194,031 |
| | ===== | ===== |

C. A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

5. EMPLOYEES (CONTINUED)

| DIRECTORS' REMUNERATION | <u>2011</u> £ | <u>2010</u> £ |
|---|--------------------------------|--------------------------------|
| Sums paid to third parties for directors services | 41,224 | - |
| Fees | 100 | 100 |
| Emoluments for qualifying services | 84,907 | 80,985 |
| Company pension contributions to money purchase schemes | 7,183 | 6,647 |
| | <u>133,414</u> | <u>87,732</u> |
| | ===== | ===== |

The number of directors for whom retirement benefits are accruing under money purchase schemes amounted to 2 (2010: 2).

| 6. TAXATION | <u>2011</u> £ | <u>2010</u> £ |
|--|--------------------------------|--------------------------------|
| UK Corporation Tax | | |
| Current tax on loss for the year | - | 9,594 |
| Deferred tax charge | 394 | 60 |
| | <u>394</u> | <u>9,654</u> |
| | ===== | ===== |
| Factors affecting the tax charge for the year | | |
| Loss on ordinary activities before taxation | (367,137) | (107,546) |
| | ===== | ===== |
| Loss on ordinary activities before taxation multiplied by the rate of UK Corporation Tax applicable to small companies of 20% (2010 : 21%) | (74,946) | (22,585) |
| Effects of: | | |
| Non deductible expenses | 195 | 182 |
| Depreciation/Loss on disposal | 1,385 | 1,412 |
| Capital Allowances | (790) | (1,128) |
| Other Income | (52) | (51) |
| Difference in tax rate on losses carried back | - | 358 |
| Tax losses carried forward | 74,208 | 12,218 |
| Current tax charge | <u>Nil</u> | <u>(9,594)</u> |
| | ===== | ===== |

Tax losses totalling £421,704 (2010:£58,183) have been carried forward for use against future taxable profits.

The Government's intention to reduce both the main and small companies rates of taxation will impact future tax charges.

| 7. DIVIDENDS | <u>2011</u> £ | <u>2010</u> £ |
|---|--------------------------------|--------------------------------|
| Ordinary | | |
| Final paid in respect of 2010 – nil (2009: 25p per share) | - | 25,000 |
| | ===== | ===== |

C. A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

8. EARNINGS PER ORDINARY SHARE

The calculation of earnings per ordinary share is based on loss on ordinary activities after taxation of £366,743 (2010 loss £97,892) and on 100,000 ordinary shares in issue throughout the whole of the year.

There are no share options or other potentially dilutive items, so diluted earnings per share is the same as the basic earnings per share.

9. TANGIBLE FIXED ASSETS

| | Freehold Land & Building | Fixtures, Fittings & Equipment | Motor Vehicles | Total |
|--------------------------|---|---|---------------------------|----------------|
| | £ | £ | £ | £ |
| COST OR VALUATION | | | | |
| At 1.11.2010 | 74,746 | 43,124 | 40,286 | 158,156 |
| Additions | - | 787 | - | 787 |
| Disposals | - | (305) | (726) | (1,031) |
| At 31.10.2011 | <u>74,746</u> | <u>43,606</u> | <u>39,560</u> | <u>157,912</u> |
| DEPRECIATION | | | | |
| At 1.11.2010 | 33,170 | 35,411 | 29,100 | 97,681 |
| Disposals | - | (77) | (181) | (258) |
| Charge for the Year | 1,070 | 2,758 | 2,660 | 6,488 |
| At 31.10.2011 | <u>34,240</u> | <u>38,092</u> | <u>31,579</u> | <u>103,911</u> |
| NET BOOK VALUE | | | | |
| At 31.10.2011 | <u>40,506</u> | <u>5,514</u> | <u>7,981</u> | <u>54,001</u> |
| At 31.10.2010 | <u>41,576</u> | <u>7,713</u> | <u>11,186</u> | <u>60,475</u> |

Freehold land and buildings includes property at a professional valuation prepared in 1979 of £73,500.

On an historical cost basis freehold properties would have been included at:

| | <u>2011</u> | <u>2010</u> |
|------------------------|--------------------|--------------------|
| | £ | £ |
| Cost | <u>51,372</u> | <u>51,372</u> |
| Aggregate Depreciation | <u>32,867</u> | <u>31,840</u> |

The transitional rules set out in FRS15 'Tangible Fixed Assets' have been applied on implementing FRS15. accordingly, the book values at implementation have been retained. Land with a value of £21,000 is not depreciated.

C. A. SPERATI (THE SPECIAL AGENCY) P.L.C.**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

| | | |
|--|--------------------|--------------------|
| 10. STOCK | <u>2011</u> | <u>2010</u> |
| | <u>£</u> | <u>£</u> |
| Goods for Resale | 69,196 | 227,103 |
| Expense Materials | 3,755 | 4,008 |
| | <u>72,951</u> | <u>231,111</u> |
| | ===== | ===== |
| 11. DEBTORS | <u>2011</u> | <u>2010</u> |
| | <u>£</u> | <u>£</u> |
| Due within one year | | |
| Trade Debtors | 47,266 | 92,763 |
| Corporation Tax Recoverable | - | 9,594 |
| Prepayments and Accrued Income | 8,200 | 15,094 |
| | <u>55,466</u> | <u>117,451</u> |
| | ===== | ===== |
| 12. CURRENT ASSET INVESTMENTS | <u>2011</u> | <u>2010</u> |
| | <u>£</u> | <u>£</u> |
| Cost – Listed Investments | 4,099 | 4,099 |
| | ===== | ===== |
| The market value of investments at the balance sheet date was £4,155 (2010: £4,470). | | |
| 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | <u>2011</u> | <u>2010</u> |
| | <u>£</u> | <u>£</u> |
| Trade Creditors | 21,817 | 18,150 |
| Other Taxation and Social Security Costs | 6,680 | 11,813 |
| Accruals and Deferred Income | 36,175 | 30,874 |
| | <u>64,672</u> | <u>60,837</u> |
| | ===== | ===== |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

| 14. PROVISIONS FOR LIABILITIES | <u>Deferred Taxation</u> <u>£</u> |
|---------------------------------------|--|
| Balance at 1 November 2010 | 631 |
| Movement in year | (394) |
| Balance at 31 October 2011 | <u>237</u> ===== |

The deferred tax balance arises from accelerated capital allowances.

No provision has been made for deferred tax on gains recognised on revaluing property to its market value or on sale of properties where potentially taxable gains have been rolled over into replacement assets. Such estimated tax would become payable only if the property were sold without it being possible to claim rollover relief. The total amount unprovided for is £4,909 (2010: £4,909). At present, it is not envisaged that any tax will become payable in the foreseeable future.

A deferred tax asset in respect of losses carried forward of £86,180 (2010: £12,218) has not been recognised on the basis of uncertainty over the timing of future taxable profits.

| 15. SHARE CAPITAL | <u>2011</u> <u>£</u> | <u>2010</u> <u>£</u> |
|--|-------------------------|-------------------------|
| Authorised 150,000 Ordinary Shares of 50p each | 75,000 ===== | 75,000 ===== |
| Allotted, issued and fully paid 100,000 Ordinary Shares of 50p each | 50,000 ===== | 50,000 ===== |
| 16. REVALUATION RESERVE | <u>2011</u> <u>£</u> | <u>2010</u> <u>£</u> |
| As at 1 November 2010 | 22,128 | 22,128 |
| As at 31 October 2011 | <u>22,128</u> ===== | <u>22,128</u> ===== |
| 17. PROFIT AND LOSS ACCOUNT | <u>2011</u> <u>£</u> | <u>2010</u> <u>£</u> |
| Balance as 1 November 2010 | 620,460 | 743,352 |
| Loss for the year | (366,743) | (97,892) |
| Dividends | - | (25,000) |
| Balance at 31 October 2011 | <u>253,717</u> ===== | <u>620,460</u> ===== |
| 18. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS | <u>2011</u> <u>£</u> | <u>2010</u> <u>£</u> |
| Loss for the year | (366,743) | (97,892) |
| Dividends | - | (25,000) |
| Opening shareholders' funds | <u>(366,743)</u> | <u>(122,892)</u> |
| Closing shareholders' funds | <u>692,588</u> ===== | <u>815,480</u> ===== |
| Closing shareholders' funds | <u>325,845</u> ===== | <u>692,588</u> ===== |

C. A. SPERATI (THE SPECIAL AGENCY) P.L.C.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

19. CASH FLOWS

a Reconciliation of operating loss to net cash outflow from operating activities

| | <u>2011</u> £ | <u>2010</u> £ |
|----------------------------------|------------------|------------------|
| Operating Loss | (370,695) | (112,824) |
| Depreciation | 6,488 | 6,726 |
| Loss on disposal of fixed assets | 297 | - |
| Decrease in Stocks | 158,160 | 6,894 |
| Decrease in Debtors | 52,391 | 66,163 |
| Increase/(Decrease) in Creditors | 3,835 | (22,792) |
| | <u>(149,524)</u> | <u>(55,833)</u> |
| | ===== | ===== |

| | <u>2011</u> £ | <u>2010</u> £ | Change in year £ |
|--------------------------|------------------|------------------|--------------------------------|
| b Analysis of Net Funds | | | |
| Cash at Bank and in Hand | 204,237 | 340,920 | (136,683) |
| | ===== | ===== | ===== |

20 FINANCIAL INSTRUMENTS

The Company's financial assets comprise investments, trade debtors and cash at bank whilst the Company's financial liabilities comprise of trade creditors and accruals both of which arise directly from its operations.

An equity instrument is any contract that gives a residual interest in the assets of the Company after deducting all of its liabilities. Instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

Management objectives and policies

It is, and has been throughout the period under review, the Company's policy that no trading in financial instruments shall be undertaken.

The Company's policy is to maximise the after tax return on cash deposits, to take all discounts available from the settlement of financial liabilities and to offer settlement discounts, that result in the early payment of financial assets, thus minimising credit risk.

Information relating to financial assets and liabilities

Trade debtors are receivable within 30 days from the date of invoice and do not bear interest. Trade creditors are repayable between 30 and 60 days from the date of invoice; provided that they are paid by their due date, they are interest free. Trade creditors are denominated primarily in US Dollars, HK Dollars or Euros.

The Company's investment comprises shares in a company listed on the London Stock Exchange. The investments are stated at cost, which is not materially different from their fair value.

Details of the carrying value of the financial assets and liabilities are given in the balance sheet and the related notes. The carrying value of these approximate to their fair value.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

20. FINANCIAL INSTRUMENTS (CONTINUED)

The main risks arising from the Company’s instruments are interest rate, credit risk, and foreign currency risk. The policy for managing these risks are summarised below and have been applied throughout the year.

INTEREST RATES

Cash deposits are denominated in sterling and held in interest bearing bank accounts which currently require no notice and are with recognised clearing banks. The accounts have been selected to achieve the maximum possible interest rate whilst meeting the Company’s daily working capital requirements and are regularly reviewed. The interest rates vary with the bank’s base rate.

FOREIGN CURRENCY RATE

The Company trades in several countries within the Far East and throughout Europe. As a result, the Company’s balance sheet could be affected by movement in the Euro, HK dollar and US dollar to the UK Pound Sterling exchange rate. The loss on foreign exchange recognised in these accounts amounted to £1,102 (2010 £1,163). These sums reflect the difference in the rates of exchange between the figure issued by HM Revenue & Customs at the time of importation and the rates charged at point of payment. The Company does not hedge against foreign currency fluctuations. However, an awareness of exchange rates is maintained so that the movements can be built into our pricing decisions.

CREDIT RISK

Credit risk is the potential financial loss due to a customer failing to meet its contractual obligations against an invoice issued. The majority of the Company’s customers have been trading with the Company for several years and losses have happened infrequently. The Company has an established credit policy under which new customers are analysed for creditworthiness before accounts are offered or granted. The Company method is through issuing trading terms and conditions, the completion of credit application forms, the requesting of references and dependent on the results, a further external companies inspection could be undertaken.

Certain customers are experiencing financial difficulties. Credit risk has increased during the year and the position is liable to continue to worsen.

The analysis of trade debtor allowance is as follows:

| | <u>2011</u> <u>£</u> | <u>2010</u> <u>£</u> |
|-------------------------------|-------------------------|-------------------------|
| Opening balance at 1 November | - | 2,185 |
| Allowance made in the year | - | - |
| Unused allowance reversed | - | (2,185) |
| | ----- | ----- |
| | - | - |
| | ===== | ===== |

Of the trade debtors at the year end, £16,634 was overdue. There are no significant credit risks arising from financial assets that are neither past due nor impaired.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2011**

THE COMPANY'S EXPOSURE TO FOREIGN CURRENCY RISK IS SUMMARISED BELOW

Net monetary liabilities that are not denominated in the Company's functional currency are as follows:

| Currency liabilities | 2011 | 2010 | 2011 | 2010 |
|----------------------|--------------|-------------|--------------|---------------|
| | Euro | | US Dollar | |
| Trade Creditors | 8,681 | 821 | 2,124 | 20,051 |
| | <u>8,681</u> | <u>821</u> | <u>2,124</u> | <u>20,051</u> |

The Company has little exposure to cash flow, liquidity, price risk.

21. PENSION COMMITMENTS

The Company operates a defined contribution pension scheme whose assets are hold separately from those of the Company in an independently administered fund. The pension cost charge amounted to £9,646 (2010:£8,880).

22. EXCEPTIONAL ITEM (COST OF SALES)

The exceptional loss is as a result of the Directors thorough assessment of the resale value of the stock given the customer base has been changing. The Directors believe this thorough assessment gives a more realistic assessment of the stock value given the existing customer base. The resultant write down in the value of the stock is not expected to recur.

C.A. SPERATI (THE SPECIAL AGENCY) P.L.C.

NOTICE HEREBY GIVEN that the 105th Annual General Meeting of the Shareholders of the above named company will be held at 54, Westcombe Hill, Greenwich, SE10 0LR on 11th April 2012 at 11.30 am for the following purposes:

1. To receive the Directors' Report and the Audited Accounts for the year ended 31 October 2011 and the report of the Auditors thereon.
2. To receive and approve the Directors' Remuneration Report for the year ended 31 October 2011.
3. To re-elect Mr O Fattal as a Director.
4. To appoint Baker Tilly UK Audit LLP of 25 Farringdon Street, London, EC4A 4AB as Auditors of the company to hold office until the conclusion of the next Annual General Meeting and to authorise the Directors to fix the Auditors' Remuneration.
4. To transact any other ordinary business of the company.

BY ORDER OF THE BOARD

D L BLOOM

DIRECTOR

29 February 2012

54 Westcombe Hill
Greenwich, SE10 0LR

A Member entitled to attend and vote may appoint a proxy who need not be a Shareholder.

